Hypotheses of the Study

Based on existing literature and previous research findings, the following hypotheses will be tested to achieve the study objectives:

H1: There will be significant increase in income in the adoption of IoT in the IT companies.

H2: There will be a significant increase in the implementation of IoT.

H3: There will be a significant increase in the quality of leadership skills of managers.

H4: There will be a significant relationship between manager’s experience and IoT adoption.

The variables which will be used in the study will be measured by 5-point Likert scale, with the format of 1- strongly disagree/ 5- strongly agree. In addition to that, control variables - representing demographic and organizational characteristics, will be measured in a nominal scale.