OBJECTIVES OF THE STUDY

The aim of this study is to explore the adoption of Knowledge Management and different practices of Knowledge Management in SMEs software consulting companies.

The specific objectives are as under:

1. Explore through analysis and discussion the adoption level of Knowledge Management in selected SMES software consulting firms.
2. Explore through analysis and discussion companies’ perceived needs for adopting Knowledge Management.
3. Explore through analysis and discussion the benefits for the selected companies by implementing KM Practices.
4. Explore and analyses the relationship between the size of the companies and its effect to adopt the Knowledge Management.
5. Explore and analyses the results for not adopting the KM in Organization.
6. Explore and analyses the different practices of Knowledge sharing and knowledge transfer.

The study explores different SMEs software consulting companies in the region of Gujarat. These companies have evaluated their business activities and determined KM practices needs in order to remain competitive and giving determination to adopt the KM to become global player. They, thus provide a unique opportunity for the study.
HYPOTHESIS

A hypothesis is an assumption about the relationship between variables or the level of influence of independent variables on the dependent variable or the value of population parameter. In other words of George A. Lunberg, hypothesis is a tentative generalization, the validity of which remains to be tested.

The following are the hypotheses considered under this study:

\[ H_{01} = \text{KM practices are not well adopted in software SMEs} \]
\[ H_{a1} = \text{KM practices are well adopted in software SMEs.} \]

\[ H_{02} = \text{There is significance effect of the size of the firm on KM adoption.} \]
\[ H_{a2} = \text{There is no significance effect of the size of the firm on KM adoption.} \]